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Introduction to Product Roadmaps

Purpose

Product roadmaps are designed to support the product adoption planning activities of SAP customers. A product roadmap helps a customer match short term and long term goals with technology plans.

A product road map describes how the feature / function capabilities in an SAP product or technology are planned to progress over time, in general:

- **Today** = changes in the current release version
- **Planned Innovations** = changes planned in upcoming development releases (next 2 Waves)
- **Future Direction** = proposed themes for a product or technology beyond the planned releases

The product roadmaps are targeted for use by IT planners, enterprise architects, SAP Consulting, and SAP consulting partners.

Complementary resources

For a more general description of the business problems / processes being solved and supported by SAP, refer to Solution Road maps.

For more detailed technical information please refer to the Product Availability Matrix, Ramp-up Knowledge Transfer materials and product documentation.
Table of contents

- SAP Fiori Introduction
- SAP Fiori Apps Roadmap per LoB and Industry (on-premise)
- Further Information
Introducing SAP Fiori

SAP Fiori is our new user experience that applies modern design principles, providing a role-based experience across all lines of business, tasks and devices.

SAP Fiori enables a holistic and consistent user experiences that is personalized, responsive and simple.

It boosts user productivity and satisfaction – and helps users always get the job done simpler.
What is SAP Fiori UX?

Concept

Paradigm Shift

Principles
- Role-based
- Responsive
- Simple
- Coherent
- Delightful

Design

Visual Design

Information Architecture

Interaction Patterns

Technology
- User Interface
- Business Logic
- SAPUI5

Other Technologies
SAP User Experience

Personalized
- Get a role-based experience across lines of business for enterprise-wide engagement

Responsive
- Drive unmatched responsiveness across devices for instant insight to action

Simple
- Enjoy a simple design across most relevant tasks for much higher user satisfaction

SAP provides a user experience that is **holistic** and **consistent** across lines of business, tasks and devices
The SAP User Experience Strategy*

New Applications

Existing Applications

SAP Solutions
Embracing
SAP Fiori UX

Renovation

Enablement Tools
(e.g. SAP Screen Personas)

NEW

RENEW

ENABLE

UX SERVICES


Unified UX Direction for all SAP Software
All applications & UI technologies to converge to the SAP Fiori UX

*SAP Fiori User Experience
Applications*

*SAP HANA Platform
Analytics*

*This is the current state of planning and may be changed by SAP at any time.
SAP Fiori
App Types

### Transactional
**Task-based Access**
Access to tasks like change, create, or approve processes with guided navigation

- Exceptions apply for financials, material requirements planning and customer engagement intelligence
- Selected apps were downported to lower releases

### Analytical
**Insights**
Visual overview over a complex topic for monitoring or tracking purposes

### Factsheet
**Search and Explore**
View essential information about objects and contextual navigation between related objects

- For SAP Smart Business, consider «HANA side car» approach as long as you are not running Suite on HANA

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Collaborate within SAP Fiori and Increase Productivity
Collaborate Seamlessly with Co-Workers Internally and Externally*

Capabilities:

- Display notifications in Launchpad
- SAP Jam Group shortcuts in Launchpad
- Share link, attachments, and notes in SAP Jam integrated in SAP Fiori Factsheets, SAP Smart Business Apps and many transactional apps

Benefits:

- Discuss in context - quick, informal communication on any device
- Informal and ad-hoc discussions, complemented by tools for planning and decision making

*requires an additional SAP Jam Enterprise License
SAP Fiori Apps Roadmap for LoB and Industry (on-premise)
## SAP Fiori – User Roles Today
### Across Lines of Business and Industries

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<tr>
<th>Finance</th>
<th>Human Resources</th>
<th>Sales &amp; Marketing</th>
<th>Procurement</th>
<th>Cross LoB</th>
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<td>• Accounts Payable Accountant</td>
<td>• Employee</td>
<td>• Sales Representative (CRM/SD)</td>
<td>• Purchaser</td>
<td>• Employee</td>
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<tr>
<td>• Accounts Payable manager</td>
<td>• Manager</td>
<td>• Internal/Field Sales Representative (SD)</td>
<td>• Inventory Accountant</td>
<td>• Manager</td>
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<tr>
<td>• Accounts Receivable Accountant</td>
<td></td>
<td>• Sales Manager</td>
<td>• Employee</td>
<td>• Master Data Requestor</td>
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<td>• Accounts Receivable Manager</td>
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<td>• Marketing Manager</td>
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<td>• Cash Manager</td>
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<td>• Marketing Executive</td>
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<td>• Controller</td>
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<td>• Marketing Expert</td>
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<td>• Information Lifecycle Management (ILM)</td>
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<td>• G/L Accountant</td>
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<td>• Archiving Expert</td>
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<td>• Financial Close Manager Manager</td>
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<td>• Data Aging Expert</td>
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<tr>
<td>• Employee</td>
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<td>• Test Data Migration Server Expert (TDMS)</td>
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<tr>
<td>• Manager</td>
<td></td>
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</tr>
</tbody>
</table>

### R&D, Engineering
- Project Manager & Planner
- Program Manager
- Project Team Member

### Supply Chain
- Supplier
- Supply Planner
- Demand Planner
- Transportation Manager
- Transportation Manager (Event, Execution)
- Warehouse Shift Supervisor
- Global Market Data Supervisor
- ATP Controller
- Internal Data Provider
- Harmonization User

### Asset Management
- Maintenance Worker & Planner
- Production Worker (EHS*)
- Foreman (EHS*)

### Manufacturing
- MRP Controller
- Quality Engineer & Tester
- Production Supervisor
- Recipe Developer
- Engineer

### Industries
#### Retail
- Master Data Specialist
- Store Associate
- Global Trader
- Allocation Manager

#### Insurance
- Claims Management Team Lead/Supervisor

#### Higher Education
- Student

*SAP Environmental Health and Safety Management*
# SAP Fiori – Apps on Any DB Today

Across Lines of Business and Industries

## Finance
- MySpend
- My Travel Requests

## Travel
- Approve Travel Expenses
- Approve Travel Requests

## Industries

### Retail
- Adjust Stock
- Look Up Retail Products
- Approve Trading Contract

### Insurance
- Workload Management - Claims
- Workload Management - Tasks

### Higher Education
- My Courses
- My Results

## R&D, Engineering

### Project Management
- Approve Decision Points
- Change Portfolio Status
- Confirm Project Tasks
- Create Portfolio Item Proposals
- Change Network Activity Status
- Change WBS Element Status
- Confirm Network Activity
- Confirm Project Milestone

### Quality Management
- My Quality Tasks
- Report Quality Issue

### Production Planning
- Confirm Production Operations
- Confirm Production Orders
- Release Production Order Operations
- Release Production Orders

## Sales & Marketing

### My Accounts
- My Appointments
- My Contacts
- My Leads
- My Notes
- My Opportunities
- My Tasks
- Simulate Sales Pipeline
- Track Sales Pipeline
- Check Price and Availability
- Create Sales Orders
- Customer Invoices
- My Quotations
- Change Sales Orders
- Track Sales Orders
- Track Shipments

## Procurement

### Approve Purchase
- Contracts
- Purchase Orders
- Requisitions
- Track Purchase Order
- Approve Supplier Invoices
- Approve Service Entry Sheets
- My Purchasing Document Items
- Approve Purchase Orders (SRM)
- Approve Shopping Carts
- Track Shopping Carts

## Cross LoB

### Compliance
- Access Approver
- Board Risk Report
- Check Request Status
- Compliance Approver
- Request Access
- Request Access for Others

### Data Archiving
- Analyze Archiving Variants Distribution
- Manage Data Aging
- Monitor Archiving Jobs
- Monitor Data Aging
- Objects

### Approval
- Approve Request

### Test Data Management
- Manage TDMS Execution

### Master Data Management
- Request Material
- Request Business Partner
- Request Cost Center
- Request Customer
- Request Profit Center
- Request Supplier
- Track My Request

## Human Resources

### Human Capital Management
- Approve Leave Requests
- Approve Timesheets
- My Benefits
- My Leave Requests
- My Paystubs
- My Timesheet
Roadmap Overview of SAP Fiori for Finance* (1/2)

**Accounts Receivable Manager**
- Receivables Analysis e.g. Total / Future / Overdue Receivables Analyses
- Credit Limit Utilization
- Promise to Pay
- Collection Process Analysis

**Accounts Receivable Accountant**
- Display Accounting Document
- Display Balances

**Accounts Payable Manager**
- Payables Analysis

**Accounts Payable Accountant**
- Manage Line Items
- Manage Dispute Cases
- Process Collection Worklist

**Accounts Payable Accountant**
- Manage Line Items
- Manage Dispute Cases

**Cash Manager**
- Manage Payments
- Manage Cash
- Forecast Liquidity
- Payment & Cash Analytics
- Cash Flow Analysis

**Accountants and Accounting Managers**
Continuous improvement and new apps based on customer feedback

---

**Today**  
Link to SAP Fiori Apps Reference Library  
* financials add-on for SAP Business Suite powered by SAP HANA 1.0 required

**Planned Innovations**

**Future Direction**
This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for Finance* (2/2)

**General Ledger Accountant**
- Several Fact Sheets e.g. Profit Center, G/L Account
- Display GL document
- Manage Close Process

**Controller**
Fact Sheets for main objects e.g.
- Internal Order
- Cost Element
- Cost Groups
- Activity Type
- Display Document

**Manager**
- My Spend
- My Projects
- Profit Analysis
- Margin Analysis

**General Ledger Accountant**
- Post G/L Document
- Change G/L Document
- Display Line Items
- Display Balances
- Manage Master Data e.g. Cost Center, Internal Order Management, Activity Types
- Display Financial Statement

**Asset Accountant**
- Support asset accountant with new apps

**GL Accountant/Controller/Manager**
- Continuous improvement and new apps based on customer feedback

**Today**

**Planned Innovations**

**Future Direction**

*financials add-on for SAP Business Suite powered by SAP HANA 1.0 required*

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Roadmap Overview of SAP Fiori for Travel Management

Employee
- Provide the business traveler with the ability to capture and submit his/her expenses:
  - My Travel Request

Manager
- Approve Travel Requests
- Approve Travel Expenses

Employee
- My Travel and Expenses

Continuous improvement based on customer feedback

Today

Planned Innovations

Future Direction

Link to SAP Fiori Apps Reference Library

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Roadmap Overview of SAP Fiori for Human Resources

**Employee**

Employee Self Service apps focusing on
- Time Management e.g. Team Calendar
- Pers. Admin. e.g. Employee Profile

Renovation and enhancements of existing apps based on customer feedback

**Manager**

Manager Self Service apps focusing on
- Processes that a Manager can initiate for his employees

Operational Analytical Content to assist a Manager/Sr. Manager in their day to day work. E.g. Headcount Analysis

Today

Planned Innovations

Future Direction

**Employee**

Employee Self Service apps, e.g.
- Clock In Clock Out, Work Feeds
- Most Used Customer Scenario

**Manager**

Manager Self Service apps like
- Substitutions
- Most Used Customer Scenario

Operational Analytical Content based on customer most demanded scenarios/KPIs

**Payroll Admin**

Significantly reduce Payroll Processing time by moving away from batch to real time processing with apps spanning entire payroll process

Link to SAP Fiori Apps Reference Library
# Roadmap Overview of SAP Fiori for Procurement (1/2)

**Purchaser**

<table>
<thead>
<tr>
<th>SAP Smart Business for Purchasing e.g.</th>
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</thead>
<tbody>
<tr>
<td>Contract Usage, Leakage and Expiry</td>
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<tr>
<td>Unused Contracts</td>
</tr>
<tr>
<td>Off-Contract Spend</td>
</tr>
</tbody>
</table>

**Approval Apps e.g.**

- Purchase Orders and Contracts

**Factsheets for purchasing documents and master data e.g.**

- Supplier
- Material

## Strategic Buyer

<table>
<thead>
<tr>
<th>SAP Smart Business for Purchasing e.g.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchasing Spend</td>
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<tr>
<td>Non-managed Spend</td>
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<tr>
<td>Price Changes</td>
</tr>
</tbody>
</table>

### Today

- ![Link to SAP Fiori Apps Reference Library](image)

### Planned Innovations

- Sourcing Cockpit
- Enhancements of approval Apps

### Future Direction

- Apps for operational purchaser to process purchase requisitions and purchase orders
Roadmap Overview of SAP Fiori for Procurement (2/2)

**Employee**
- Apps for Self-Service Shopping and Approvals e.g.
  - Approve Invoices
  - Track Shopping Carts

**Manager**
- Approval Apps e.g.
  - Approve Shopping Cart
  - Approve Requisition

**Inventory Accountant**
- SAP Smart Business for Inventory Management:
  - Stock Value and Quantity
  - Open Purchase Orders
- Factsheets for Inventory Management e.g.
  - Goods Issue and Goods Receipt
  - Material Movement
  - Physical Inventory

### Today

**Employee**
- Enhancements of Employee Self-Service Apps

**Manager**
- Apps for processing of Goods Receipt and Material Movements

**Inventory Accountant**
- Link to SAP Fiori Apps Reference Library

### Planned Innovations

### Future Direction

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Roadmap Overview of SAP Fiori for Sales, Marketing & Service (1/3)
Customer Relationship Management

Sales Representative

Support Sales Representatives selling high value products and services:
- Access the most important information about my customers and contacts
- Plan the day e.g. My Appointments, My Tasks
- Write unstructured notes during sales meetings and trigger follow-ups (My notes)
- Update the sales pipeline e.g. My Leads, My Opportunities
- Simulate the sales pipeline
- Track the pipeline for a sales team

SAP Smart Business for
- Analyze the Results (Reporting App)
- Analyze Sentiment on customers and brands

Sales Representative

Continuous improvement based on customer feedback

Sales Representative

Enhancements / new apps based on customer needs

Offline data access

Today

Planned Innovations

Future Direction

This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for Sales, Marketing & Service (2/3)

Sales and Distribution

### Field Sales Representative
- My Quotations
- My Quotation Pipeline
- Create Sales Orders
- Change Sales Orders
- Track Sales Orders
- Track Shipments
- Customer Invoices
- Check Price and Availability

### Internal Sales Representative
- Monitor and manage sales orders with regard to shipping and invoicing fulfillment, (SAP Smart Business for Sales Order Fulfillment), e.g.:
  - Resolve Delivery Issues for Sales Orders
  - Resolve Credit Block in Sales Orders
  - Resolve Invoicing Issues
  - Resolve issues in production and procurement
  - Resolve issue on base of the document flow

### Enhancements for Track Sales Orders

### Further scenario support like Deliveries, Customer Invoices, Maintain Customers and Prices
- Continuous improvements based on customer feedback

**Today**

**Planned Innovations**

**Future Direction**

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Customer 23
Roadmap Overview of SAP Fiori for Sales, Marketing & Service (3/3)
Customer Engagement Intelligence

**Marketing Executive**
- Analytical KPIs
  - Sentiment Media Mix
  - Marketing-Generated Revenue
  - Marketing-Generated Leads

**Marketing Manager**
- Release Target Groups
- My Marketing Planning
- Marketing Planning Analysis

**Marketing Expert**
- Manage Marketing Engagement
- Manage Template Catalog
- Analyze Marketing Engagement

**Marketing Executive**
- Analytical KPIs
  - Contact Conversions
  - Marketing-Generated Opportunities
  - Marketing-Generated Sales Pipeline

**Marketing Manager**
- Release Initiatives
- Approve Marketing Spend

**Marketing Expert**
- My Marketing Spend
- Track Marketing Spend

**Marketing Executive**
- Dashboard Overview UI
- New KPIs based on customer needs

**Marketing Manager**
- Enhancements / improvements based on customer feedback

**Marketing Expert**
- Collision Management
- Enhancements / improvement based on customer feedback

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Roadmap Overview of SAP Fiori for Manufacturing

MRP Controller

Apps for
- Monitoring Material Flow for SAP HANA
- External Procurement and In-house Production
- Decision Support for External Procurement

Production Supervisor

Apps for
- Release of Production orders on Header and Operations Level
- Confirmation of Production Order on Header and Operations Level

Quality Engineer & Tester

Apps to
- Create Quality Notification
- Work on Quality tasks

Today

Planned Innovations

Future Direction

Continuous improvement based on customer feedback

Change Management for Supplies like Purchase Orders or Production Orders

Optimization and improvement based on customer feedback

Link to SAP Fiori Apps Reference Library

This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for Manufacturing
Product Lifecycle Management

Recipe Developer
- SAP Smart Business
  - Recipe Finder
- Recipe Change Simulation

Engineer
- Factsheets for central master data objects e.g.
  - Bill of Materials
  - Document Info Record
  - Sales Order Bill of Materials
  - WBS Element Bill of Materials

Recipe Developer
- Recipe Finder
- Recipe Change Simulation

Implementation of the Simulated Change of recipe by a mass change execution of the simulated rules

Today
Planned Innovations
Future Direction

Link to SAP Fiori Apps Reference Library

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Roadmap Overview of SAP Fiori for R&D, Engineering Portfolio & Project Management (PPM)

Program Manager
- Create Portfolio Item Proposals
- Change Portfolio Items
- Approval Apps e.g.
  - Approve Decision Points
- Factsheets for central master data objects e.g.
  - Portfolio
  - Portfolio Item
  - Portfolio Review
  - Project Phase
  - Project Role

Project Team Member
- Confirm Project Tasks

Continuous improvement based on customer feedback

Today

Planned Innovations

Future Direction

Link to SAP Fiori Apps Reference Library

This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for R&D, Engineering Project System (PS)

Project Manager & Planner

- Apps supporting project execution
  - Change WBS Element Status
  - Change Network Activity Status
  - Confirm Project Milestones
  - Confirm Network Activities

- SAP Smart Business for project execution
  - WBS Element Cost Variance
  - WBS Element Cost at Risk
  - Project Cash Flow
  - Overdue Project Milestones
  - Overdue Network Activities

- Fact Sheets for project execution
  - Project Claim
  - Project Milestone
  - Activity Confirmation

Today

Continuous improvement based on customer feedback

Planned Innovations

Future Direction

Continuous improvement based on customer feedback

Link to SAP Fiori Apps Reference Library
Roadmap Overview of SAP Fiori for Asset Management
Enterprise Asset Management

Maintenance Worker / Planner

Factsheets for central master data objects e.g
- Equipment
- Functional Location
- Measuring Point and Document
- Task List

Continuous improvement based on customer feedback

Continuous improvement based on customer feedback

Today

Planned Innovations

Future Direction

Link to SAP Fiori Apps Reference Library

This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for Asset Management
SAP Environmental Health and Safety Management

Production Worker

- Inspect Safety Controls
  Display and inspect safety controls that are part of control inspections

Foreman

- Retrieve Safety Information
  View safety-relevant data for chemicals that are used on the premises of a given organization

Production Worker

- Collect Measurement
  Collect requested measurements to ensure environmental compliance

Sales Representative

- Show Compliance Data
  View information about regulatory compliance of products and materials

Further process applications for supporting roles in SAP EHS Management, e.g., Production worker, Maintenance Worker, Sales Representative, Purchase Agent.

Mobile use cases for Safety Engineer and Environmental Manager

Today

Planned Innovations

Future Direction

Link to SAP Fiori Apps Reference Library

This is the current state of planning and may be changed by SAP at any time.
Overview of SAP Fiori Road Map for Supply Chain Management

Supply Chain Planning

ATP Controller
Analytical, SAP Smart Business for ATP (Available-To-Promise) Overview and analysis of ATP results, substitutions and requirements

Demand Planner
Analytical, SAP Smart Business for Forecast Accuracy and Demand Waterfall Analysis

Supply Planner
Analytical, SAP Smart Business to view and explore Supply Network, Projected Service Level, Days of Supply, Stock Deficits and Overages, Supply Shortages, Uncovered sales orders and Projected Stock Value.

All Roles
Factsheets for Location, Location Product, Transportation Lane

Local Demand Planner
Transaction apps for:
- Demand Sensing Issues
- Product Segmentation
- Planning Cycle Analysis

Regional Demand Planner
Transaction apps for:
- Forecast Model Maintenance
- Forecast Accuracy Analysis
- Product Lifecycle Management
- Promotion Management
- Demand Waterfall Analysis

Support new scenarios for the Account, Supply and Demand Planner such as:
- Order confirmation overview
- Supply Simulation
- Capacity Overview
- Forecast automation and optimization

Today

Planned Innovations

Future Direction

Link to SAP Fiori Apps Reference Library

This is the current state of planning and may be changed by SAP at any time
Overview of SAP Fiori Road Map for Supply Chain Management
Supply Chain Execution

Warehouse Shift Supervisor
- SAP Smart Business for work load planning, execution monitoring and control for outbound logistics

Transportation Manager
- SAP Smart Business for
  - Cost/Revenue/Profit analysis
  - Overview on Transportation Requirements / Orders, Documents, Discrepancies and Utilization Analysis

Transportation Manager (Event, Execution)
- Analytical SAP Smart Business apps for
  - Delayed Deliveries
  - Reporting Compliance and Completeness
  - Average Cycle Time of Deliveries and Delayed Deliveries

Transportation Manager
- Enhancements in SAP Smart Business for
  - Cost/Revenue/Profit analysis
  - Transported Weight/Volume, Dangerous Goods Analysis, Tendering, Business Share / Agreements
  - Enhancements for Utilization Analysis
  - Delayed Freight Orders In Transit

Transportation Manager (Event, Execution)
- SAP Smart Business for
  - On-Time Performance and Average Delay Time

Transportation Manager (Event, Execution)
- Freight Order Visibility

Today
Planned Innovations
Future Direction

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Customer | 32
Overview of SAP Fiori Road Map for Supply Chain Management
Demand Signal Management

Global Market Data Supervisor
- Transactional apps to
  - Publish Data For Global Market Research
  - Manage Publishing Groups For Global Market Research
  - Release Data for Global Reporting

Internal Data Provider
- Transactional apps such as
  - Plan Data Deliveries
  - Data Delivery monitor

Harmonization User
- DSIM Event Monitor

Global Marketing Manager
- Transactional apps such as
  - Global Market Share Overview
  - Global Market Share Brand Details
  - Global Market Share Product Details
  - Bridging Report

Continuous improvement based on customer feedback

Today

Planned Innovations

Future Direction

This is the current state of planning and may be changed by SAP at any time.

Link to SAP Fiori Apps Reference Library

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Roadmap Overview of SAP Fiori for Cross Industries
Offer to Cash in High Volume Business

No Fiori apps available

**Contract Accounts Receivable Manager**

First Fiori apps to analyze data from SAP Contract Accounts Receivable and Payable (FI-CA) and trigger follow up actions:
- Overdue Items
- Write-Offs

**Contract Accounts Receivable Manager**

Further Fiori apps according to customer feedback

**Customer Operator for Invoicing**

Fiori apps to analyze data from SAP Convergent Invoicing like unbilled billable items, sales history etc.

Song: Customer

Today

Planned Innovations

Future Direction

*Hana optimized

This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for Governance, Risk & Compliance

**Employee**
- Request Access
- Check Request Status
- Request Access for Others

**Manager**
- Access Approver
- Compliance Approver

**Security Manager**
- Role Analytics
- Smart Business for Access Control Management
- Factsheets for Access Control Management

**Senior Executive**
- Enterprise Risk Report

---

**Today**
- Employee: Model my Access
- Auditor: Track Open Finding
- Trade Compliance Manager: Overview of blocked objects by compliance check
- Employee / Manager / Senior Executive: Continuous Improvement based on customer feedback

**Planned Innovations**

**Future Direction**
- Continuous Improvement based on customer feedback

---

Link to SAP Fiori Apps Reference Library

This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for Master Data Governance

**Master Data REQUESTOR**
- Lean Request to Create New Master Data in MDG for Business Partner, Customer, Supplier, Material, Cost Center and Profit Center
- Track my Requests

**Master Data APPROVER**
- Approval of New/Change request of master data for Customer, Supplier, Cost Center and Profit Center

**Master Data APPROVER**
- Master Data Approval in MDG for Business Partner, Material and G/L Account

**Master Data REQUESTOR**
- Lean Request to Create New Master Data in MDG for G/L Account
- Lean Request to Change/Display Master Data in MDG for Business Partner, Customer, Supplier, Material, Cost Center, Profit Center and G/L Account

---

**Today**

**Planned Innovations**

**Future Direction**

This is the current state of planning and may be changed by SAP at any time.

Link to SAP Fiori Apps Reference Library
**Roadmap Overview of SAP Fiori for Consumer Industries Retail (1/3)**

**Store Associate**
Former native iOS apps to be replaced by Fiori apps with similar functionality, e.g.:
- Lookup Retail Product
- Adjust Stock

**Master Data Specialist**
Factsheets for the following Retail specific business objects
- Article
- Location
- Promotion
- Allocation
- Bonus Buy

**Global Trader**
View pending trading contracts and approve them and if necessary, approvals can be forwarded to a different employee for further processing by the transactional app
- Approve Trading Contracts

**Today**

**Store Associate**
Introduce device specific functionality such as camera based Barcode Scanner for existing apps and new apps e.g.
- Store Order
- Transfer Stock
- Goods Receipt with handling units

**Promotion Specialist**
SAP Smart Business app to
- Provide an overview of various open issue types of the process steps for preparing and executing promotions
- Immediately fix these issues

**Future Direction**

**Store Associate**
Support new scenarios like
- Cycle Counting
- Trigger label printing
- In-Store Pickup
- Order Review

**Replenishment Specialist**
Support scenarios like
- Simplified Forecast and Replenishment
- Order Review

**Planned Innovations**

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Roadmap Overview of SAP Fiori for Consumer Industries
Retail (2/3)

<table>
<thead>
<tr>
<th>Today</th>
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<tr>
<td><strong>Allocation Manager</strong> &lt;br&gt; Fashion Management</td>
<td><strong>Fashion Buy Planner</strong> &lt;br&gt; Fashion Management</td>
<td><strong>Fashion Management</strong></td>
</tr>
<tr>
<td>SAP Smart Business providing insight into the status of assigned orders such as &lt;br&gt; - Total Orders By Status &lt;br&gt; - Top Articles By Status &lt;br&gt; - Total Orders Overview</td>
<td>Enhancement of Fiori apps by fashion specific attributes and process steps</td>
<td>Additional apps based on customer needs</td>
</tr>
<tr>
<td>No Fiori apps available</td>
<td>No Fiori apps available</td>
<td>No Fiori apps available</td>
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</tbody>
</table>

**Store Associate** <br> Omnichannel<br> Support scenarios like providing a customers purchases history as well as personalized product recommendations and current customers orders, e.g. for pick-up in store.

**Settlement Clerk & Complaint Manager** <br> Agency Business<br> Simplification of the settlement process through SAP Fiori apps

Link to SAP Fiori Apps Reference Library

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Roadmap Overview of SAP Fiori for Consumer Industries
Retail Customer Activity Repository Application Bundle

Assortment Planner
Support of the planning process by
- Creating Assortment Plans
- Creating Assortment Lists
- Clustering of Locations
- Working on an Option Plan
- Matching Placeholder Products

Category Manager
Analytical SAP Smart Business apps with real time sales figures of merchandise categories and products e.g.
- Net Sales
- Gross Margin
- Numbers Of Transactions
- Items per Transaction and Average Basket Value
Compares values of a current time period with values of a previous period and drill down to location level.

Assortment Planner
Expand existing planning functions towards assortment optimization and in-season assortment planning

Category Manager
Supplement existing KPI’s with further KPI’s like - Inventory Turn Over, Actual vs Forecast, Day over Day Sales, etc.

Demand Planner
Analysis and determination of future demand for a defined time horizon for all sales channels and fulfillment locations

Today

Planned Innovations

Future Direction

No Fiori apps available

Link to SAP Fiori Apps Reference Library

This is the current state of planning and may be changed by SAP at any time
Roadmap Overview of SAP Fiori for Financial Services Industry Banking

Today

Bank Back Office Employee
- Deposits Workplace: Account Closure
- Loans Workplace: Overpayment scenario
- Bank Work Item Management

No Fiori apps available

Bank Account Manager
- Deposits Workplace: Overdraw scenario
- Bank Work Item Management

Planned Innovations

Further investments on strategic topic of omnichannel. Additional apps based on customer needs/co-innovation.

Future Direction

This is the current state of planning and may be changed by SAP at any time.

Link to SAP Fiori Apps Reference Library
Roadmap Overview of SAP Fiori for Financial Services Industry

Insurance

Claims Management Team
Lead / Supervisor

The Insurance Claims Workload Management apps are targeted towards Claims Supervisors managing a team of Claim Handlers within a Claim Handling Unit. They address typical pain points such as:

- Obtaining an overview of the team’s workload
- Reassigning workload among team members or to a claim handler outside the team due to planned and unplanned absences or catastrophes
- Obtaining an overview of the team’s availability

Continuous improvement based on customer feedback

Additional Fiori apps to support selected user roles focusing on
- Claims Management
- Product & Policy Lifecycle Management

Today

Planned Innovations

Future Direction

Link to SAP Fiori Apps Reference Library

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Roadmap Overview of SAP Fiori for Higher Education & Research
Student Lifecycle Management

**Student**
- My Courses
  - Register myself to courses, add myself to waiting list if course is already completely booked and add myself to a wish list
  - Change and cancel course bookings
- My Result
  - Track my course results

**My Timetable**
- Display a monthly, weekly and daily view of my academic assignments

**Track my degree requirements**
- Track my graduation requirements to make sure I graduate on time

**Student File**
- Be informed of academic data of my students
- Support my students in relation to their learning activities

**Faculty**
- Analyze and plan academic curriculum
- Event planning & scheduling

**Today**
- Link to SAP Fiori Apps Reference Library

**Planned Innovations**

**Future Direction**

This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for Higher Education & Research
Student Lifecycle Management

Today

No Fiori apps available

No Fiori apps available

Planned Innovations

Future Direction

Professor

My Students
- Be informed about students who are following courses offered by me

My Timetable/ My Courses
- Get an overview of my teaching courses and my academic timetable

My Appraisals
- Appraise my students and track their attendance

My Advisees
- Support my advisees following their studies and graduating on time.

Link to SAP Fiori Apps Reference Library

This is the current state of planning and may be changed by SAP at any time.
Roadmap Overview of SAP Fiori for SAP Solution Manager

Today

- Employee
  - My Incidents

- IT Administrator
  - System Recommendations
  - Setup Overview
  - Message Flow Monitoring

Planned Innovations

- Further investments and additional apps based on customer needs/co-innovation

Future Direction

No Fiori apps available
SAP Fiori Apps Roadmap for LoB and Industry Summary

SAP Fiori is our new user experience that leverages modern design principles to provide a holistic and consistent user experience across lines of business, tasks and devices.

SAP Fiori provides a role-based experience that offers unmatched responsiveness across devices for instant insight to action.

The simple design across the most relevant tasks drives much higher user satisfaction.

SAP Fiori is the unified UX direction for all SAP software.
Key links for more information
For customers and partners

**Strategy and Overview**
- UX Strategy
- SAP Fiori UX Overview
- Available Fiori Apps in Detail

**Technical Information**
- SAP User Interface Technologies Road Map
  - [https://websmp208.sap-ag.de/~sapidb/011000358700000087222012D.pdf](https://websmp208.sap-ag.de/~sapidb/011000358700000087222012D.pdf)
- SAP Fiori Architecture Details
- SAP Fiori Apps Catalogue
- SAP Fiori Apps Reference Library

**Services**
- SAP User Experience Design Services
  - [https://experience.sap.com/designservices/](https://experience.sap.com/designservices/)
- Rapid Deployment Solutions
  - [http://service.sap.com/rds-userexperience](http://service.sap.com/rds-userexperience)
Additional links for more information
For customers and partners

Additional links

- IT Planning Resources: [https://websmp206.sap-ag.de/~sapidb/011000358700001160122012E](https://websmp206.sap-ag.de/~sapidb/011000358700001160122012E)

Where to go to provide product feedback and ideas

- SAP Idea Place: [https://ideas.sap.com](https://ideas.sap.com)

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Thank you

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- Kattia Jordan-Philipp  Kattia.Jordan-Philipp@sap.com@sap.com  Product Manager
Appendix
Example: Cloud for HR
SuccessFactors, Employee Central and Total Workforce

Renewal
Focus on SuccessFactors UX

Priority on high value and high productivity scenarios

Harmonization
Focus on UX across Cloud solutions

Total Workforce Scenarios

Employee Profile, ESS, MSS – Q4 2014 / Q1 2015

Future Plan

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